

# Market Policy Report

October 2006 to September 2007

Changes in Position since September 30, 2006

**Table 1A - Field Run**

	Estimate @ 09/30/06	Actual @ 2/28/07
DegletNoor	24,737	26,181
Halawy	13	16
Khadrawy	51	3
Zahidi	215	258
	<u>25,016</u>	<u>26,458</u>

**Table 2**

Estimate - Field Run @ 09/30/06

	<u>DAC</u>	<u>EXP</u>	<u>PRO</u>	<u>CULLS 8%</u>	<u>Total</u>
DegletNoor	12,289	683	9,786	1,979	24,737
Halawy	12	-	-	1	13
Khadrawy	47	-	-	4	51
Zahidi	198	-	-	17	215
	<u>12,546</u>	<u>683</u>	<u>9,786</u>	<u>2,001</u>	<u>25,016</u>

Actual - Field Run @ 02/28/07 (projected component breakdown)

	<u>DAC</u>	<u>EXP</u>	<u>PRO</u>	<u>CULLS 8%</u>	<u>Total</u>
DegletNoor	11,386	500	12,200	2,095	26,181
Halawy	15	-	-	1	16
Khadrawy	3	-	-	0	3
Zahidi	237	-	-	21	258
	<u>11,641</u>	<u>500</u>	<u>12,200</u>	<u>2,117</u>	<u>26,458</u>

**Table 4**

Estimate - Market Demand @ 09/30/06

	<u>DAC</u>	<u>EXP</u>	<u>PRO</u>	<u>USDA Dried Fruit &amp; Nut Mix</u>	<u>Total</u>
DegletNoor	12,789	687	8,425	180	22,081
Halawy	1	-	-	-	1
Khadrawy	50	-	-	-	50
Zahidi	103	-	-	-	103
	<u>12,943</u>	<u>687</u>	<u>8,425</u>	<u>180</u>	<u>22,235</u>

Projected - Market Demand @ 02/28/07

	<u>DAC</u>	<u>EXP</u>	<u>PRO</u>	<u>USDA Dried Fruit &amp; Nut Mix</u>	<u>Total</u>
DegletNoor	11,200	500	12,885	215	24,800
Halawy	16	-	-	-	16
Khadrawy	2	-	-	-	2
Zahidi	85	-	103	-	188
	<u>11,303</u>	<u>500</u>	<u>12,988</u>	<u>215</u>	<u>25,006</u>

**Market Policy Report**  
 October 2006 to September 2007  
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**Table 5A**

Projected Carry-Over Inventory - September 30, 2007 @ 09/30/06

	<u>DAC</u>	<u>EXP</u>	<u>PRO</u>	<u>Total</u>
DegletNoor	3,009	21	2,542	5,572
Halawy	7	-	-	7
Khadrawy	2	-	-	2
Zahidi	162	-	-	162
	<u>3,180</u>	<u>21</u>	<u>2,542</u>	<u>5,743</u>

Projected Carry-Over Inventory - September 30, 2006 @ 02/28/07

	<u>DAC</u>	<u>EXP</u>	<u>PRO</u>	<u>Total</u>
DegletNoor	2,810	-	2,499	5,309
Halawy	1	-	-	1
Khadrawy	-	-	-	-
Zahidi	4	-	2	6
	<u>2,815</u>	<u>-</u>	<u>2,501</u>	<u>5,316</u>

**Supply of Whole Fruit - Deglet Noor**

DAC and Export Carry-In (Table 6)	2,428,000	2,428,000
Estimated Production - 2006-2007 (Table 2)	<u>12,972,000</u>	<u>11,886,000</u>
	15,400,000	14,314,000
<b><u>Demand</u></b>		
Estimate Sales (Table 4) DAC and Export	13,476,000	11,700,000
USDA Purchase - Whole Fruit B Grade	<u>0</u>	<u>0</u>
	13,476,000	11,700,000
<b><u>Less</u></b>		
Projected Carryover - September 2007 (Table 5a)	<u>(3,030,000)</u>	<u>(2,810,000)</u>
"B" Grade Overage	<u>(1,106,000)</u>	<u>(196,000)</u>

**Supply of Date Products**

Finished C-Grade Product Carry-In (Table 6)	1,448,000	1,448,000
Raw C-Grade Carry-In (Table 6)	2,097,000	2,097,000
Estimated Production - 2006-2007 (Table 2)	<u>9,786,000</u>	<u>12,200,000</u>
	13,331,000	15,745,000
<b><u>Demand</u></b>		
Estimate Sales (Table 4)	8,425,000	12,885,000
USDA - Dried Fruit & Nut Mix*	<u>180,000</u>	<u>215,000</u>
	8,605,000	13,100,000
<b><u>Less</u></b>		
Projected Carryover - September 2007 (Table 5a)	<u>(2,542,000)</u>	<u>(2,499,000)</u>
"C" Grade Overage	<u>2,184,000</u>	<u>146,000</u>

\* Two purchases by the USDA of Dried Fruit and Nut Mix has been secured to date for distribution in the fiscal year 2006 - 2007.